Abaci ERP – SME PACK
Core Product Overview

Advanced Training Methods

ABACI is a proven ERP product that has been implemented with great success in a wide variety of industry types and business sizes. Whether your site is a true SME or larger ABACI will meet your needs. But how can ABACI bring you this incredible level of functionality at such a low initial acquisition cost?

Besides the software itself, the other key ingredient to ERP success is a solid implementation and training process that will transfer the necessary knowledge to your users. In many cases the level required is extensive. But how could this level of service be packaged to meet the waste removal challenge while fixing the cost at a level appropriate to the SME market?

Simply put, we've redesigned the process for installation, implementation and training and removed all the waste resulting in the most cost-effective process available. Waste in implementation is typically generated from poor user retention that creates the need for retraining as well as other smaller factors. The reality is that each company simply needs to implement and learn to use an ERP product at its own pace to avoid waste. And this is what our training provides.

Training – Level 1

In response to this challenge IntegrateIT created the U-Train DVD implementation system for ABACI. This package has been specially designed to provide the most cost-effective approach to implementation and training ever devised. Packed with premium consulting information these extensive videos feature Michael Carlo, President of IntegrateIT and process designer of the ABACI product during his tenure as President of PSI from 1996 to 2001. Michael is an ERP implementation and design veteran with extensive business management expertise whose knowledge crosses many different types of manufacturing, service, and distribution-based businesses.

During the videos Michael will discuss all aspects of the software including:

➢   How to set up ABACI
➢   System security
➢   What to use in different businesses and how to use it
➢   Complete detailed review of modules and functionality
➢   ABACI query and reporting modules
➢   System data flow
➢   What to do…and what not to do

The U-Train DVD system fully covers the complete range of available functionality within ABACI and provide detailed data examples that will give you the information you need to make product implementation efficient and effective. Michael also dispenses a wide variety of advice associated with different businesses and best practice within the software. Known as the "ERP Doctor", it is the sum of Michael's extensive knowledge of the ABACI system, implementation, and business process that is contained within these archives. And you will be able to learn at your own pace, and repeat it as often as you need to. What could be better?

We also recognize that, despite the quality of the training, there may be situations where you may need some extra help. And for this purpose we offer you two additional levels of training that will ensure you get what you need to get you working.

Training – Level 2

Our second level of training features the ABACI Help-Line. This 1-900 line is a pay-for-service option that allows you to get the answers you need by talking directly to the implementation experts at IntegrateIT. And you pay only for the time you use. It's a great way to get those quick answers, or to get answers to more complex questions. Using our interactive web training technology we can allow you to log into our systems and actually show you how to perform the tasks that you want to learn about.
The ABACI Help-Line is a practical alternative to on-site consulting. It saves you time and money.

But there will always be situations where there is no substitute for on-site consulting. And for those situations we offer our third level of service.

Training – Level 3

For those situations where seeing the real thing is the only way to assist, we offer on-site consulting services as necessary to meet your advanced needs. The knowledgeable and friendly staff at IntegrateIT can help to any degree you require. Our job is to fill the necessary gaps that are slowing your pace, and bring you pragmatic solutions to your most demanding issues.

The Question is Value

We believe that if you compare the overall value of the ABACI SME PACK to any ERP offering you will clearly see the difference.