

### SALES PLAN

The ABACI™ Sales Plan module is a forecasting and production-planning tool that includes automated schedule creation. With this module, you can receive remote-access forecasts, produce forecasts automatically based upon sales history, and set safety stock levels for your finished goods. Further capabilities include:

- Rough-cut capacity planning for throughput work centers
- Facility modeling that optimizes the efficiency of your master schedules
- Superior query, reporting, and totaling capability using product groupings

### SALES ORDER SYSTEM

ABACI™ Sales Order System includes all the functionality that you need to provide quick and efficient customer service. It provides an interface that integrates real-time inventory levels with product schedules to provide unparalleled visibility of your delivery capability. It gives your service personnel the tools to delight you customer. Module features include:

- Contract pricing tables with multi-currency, effective dates and volume discounts that are deployable in a user-definable hierarchy
- Data validation that ensures fast, accurate entry
- Shipping to multiple locations
- Order approval process for orders exceeding user limits
- Integrated product configurator with multi-tier order release

### CUSTOMER MANAGEMENT

The ABACI™ Customer Master module provides multi-tier structure for you customer base. This module provides complete information about customer locations, contacts, terms and conditions, and financial information. Features include:

- Company address set including email and web sites
- Customer contact data set including pagers and cellular phones
- Fax capable document transmission
- Default terms including pay terms, shipping terms preferred carriers, and notes
- Credit limits, outstanding balances, and open order values

Single summary invoicing through user-defined billing frequencies

System managed timing to provide online lists of overdue accounts and red-flag accounts

### OVERVIEW

ABACI™ contains a full financial package that can handle the most intricate accounting needs. It is completely integrated with the purchasing and sales systems so that accounting data is created based on transactions processed in real-time and data entry is fast and easy. Features include:

- Real-time posting of transactions to the GL
- Multi-currency
- Unique "UNDO" feature that writes offsetting transactions to correct errors.

### GENERAL LEDGER (GL)

The GL module is the center of all aspects of the financial process within ABACI. The GL is supported by a multi-tier chart of accounts that gives you virtually unlimited configurability. Various account types allow infinite numbers of flexible account grouping for consolidation and ease of reporting. Detailed drill-down functions provide summary or detailed review of postings. Other module features include:

- Preview posting eliminates posting errors
- Recurring journals from user-definable templates
- Multi-currency with time-based exchange rates
- On-line trial balance, balance sheet, and income statement
- On-line cash flow inquiry based on real-time AP and AR data
- User definable accounting periods

### ACCOUNTS PAYABLE (AP)

The AP module delivers the tools you need to efficiently process suppliers' invoices and payments. It completely integrated with the Purchasing and Receiving modules and supports three-way matching. Features include:

- Date controlled cheque runs with approval process
- Process multiple invoices with a single amalgamated payment
- Process invoices from multiple locations for centralized payment

### ACCOUNTS RECEIVABLE (AR)

AR applications are fully integrate with the sales and customer modules to automate the generation of invoices and assist you in controlling and expediting your receivables. It includes a variety of reports including statements, aging, and projects cash flow. Features includes:

- Invoice generator that automatically senses shipments and creates invoices
- Batch printing of invoices
- Bill and Hold receivables process
- Service based invoicing
- Point of sale invoicing
- Contract payment schedules